



International Consortium of Real Estate Associations
430 North Michigan Avenue
Chicago, IL 60611-4087
USA

Phone: 1.312.329-8327
Fax: 1.312.329-8358
E-Mail: Consortium@realtors.org

JAMES MARTINEAU EARNS INTERNATIONAL CERTIFICATION

James Martineau has been awarded the Transnational Referral Certified (TRC) professional mark from the International Consortium of Real Estate Associations (ICREA). Martineau is affiliated with ICREA through his membership in the National Association of Realtors, one of more than 25 leading national real estate associations that form the global consortium.

James was the first agent in the Greater Dayton area to earn the TRC, reflecting the increasingly global nature of the real estate industry. Martineau is affiliated with OwnerLand Realty.

The Transnational Referral Certification was developed to help real estate professionals better serve clients and customers who are looking to buy or sell real property outside their own country and who will benefit from working with a real estate professional in that foreign market. TRC certified real estate professionals are trained not only in the mechanics of cross-border client referrals, but also in how to work in the client's best interests in the same manner they would a domestic client. All TRCs adhere to a national professional code of conduct.

“In today's complex market, where people are increasingly buying and selling internationally, whether for a resort or retirement home or as an investment, it's important to work with someone who understands the local market and laws—particularly those that apply to foreign ownership,” said Martineau. “The TRC helps me to ensure that my clients receive the same level of service and professionalism abroad that I provide them here at home.” In the United States of America only members of the National Association of Realtors can earn the Transnational Referral Certification.

Through ICREA, TRC certified professionals have access to a network of 2 million real estate professionals in more than 25 countries, 3 million listings, and can easily locate professionals who have received training specifically in handling cross-border client referrals.

The International Consortium of Real Estate Associations represents 26 leading real estate associations located in Argentina, Australia, Brazil, Canada, Costa Rica, Czech Republic, Denmark, Finland, France, Greece, India, Ireland, Italy, Mexico, Netherlands, New Zealand, Norway, Panama, Poland, Portugal, Russia, Spain, Sweden, United Kingdom, United States and Venezuela. These organizations represent approximately two million practitioners and their countries collectively represent \$25 trillion of GDP. For information on ICREA, contact ICREA's Secretariat, 430 North Michigan Avenue, Chicago, IL 60611 USA, at +1.312.329.8327; consortium@realtors.org; www.WorldProperties.com.